

# Gujarat State Fertilizers and Chemicals Limited

**Investor Presentation - Q4 FY 2024-25** 

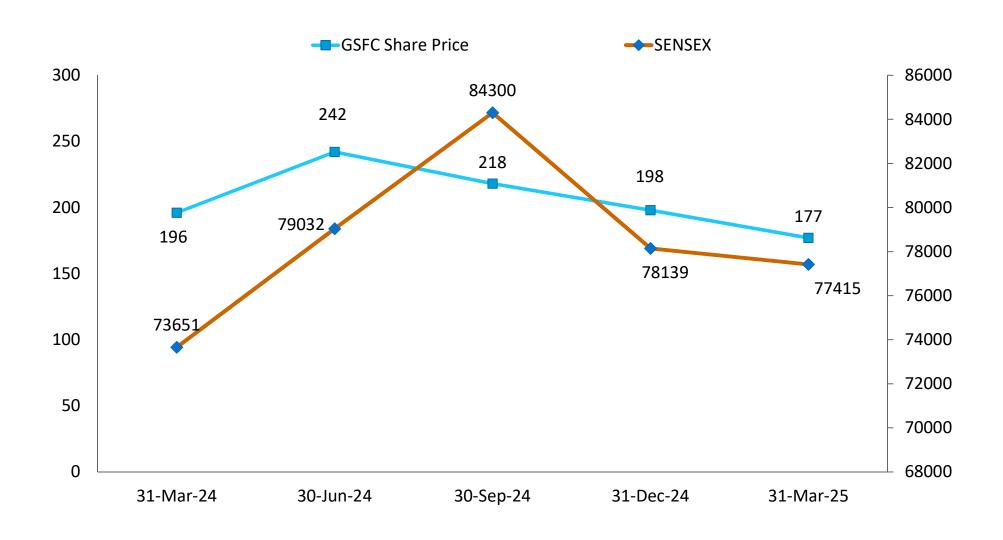
#### Cautionary Note - Forward Looking Statement



- This presentation may contain statements which reflect the management's current views and estimates and could be construed as forward looking statements.
- The future involves certain risks and uncertainties that could cause actual results to differ materially from the current views being expressed.
- Potential risks and uncertainties include such factors as general economic conditions, foreign exchange fluctuations, competitive product and pricing pressures and regulatory developments.

#### Share Price Movement (from 31.03.2024 to 31.03.2025)





#### Highlights





Highest production of APS (628940 MT) and AS (526295 MT) in last 5 years.



Growth of 9% in fertilizers revenue sales in FY over FY.



Highest sales revenue of APS in last 5 years.



#### **Financial Performance**



#### **Rs Crores**

Particulars	FY 24-25		FY 23-24	FY 24-25	FY 23-24
	Q4	Q3	Q4	F1 24-23	F1 23-24
Operating Revenue	1,217	1,626	1,216	5,690	5,399
Subsidy Income	690	1,129	724	3,739	3,533
Other Income	56	56	52	313	376
Total Revenue	1,963	2,811	1,992	9,742	9,308
Operating EBIDTA @	74	149	25	629	482
PBT	77	153	23	740	664
PAT	58	119	21	573	524
EPS (Rs/ Share, not annualised)	1.46	3.00	0.53	14.38	13.16

<sup>@</sup> Excludes Other income.

#### **Volume Performance - Annual**

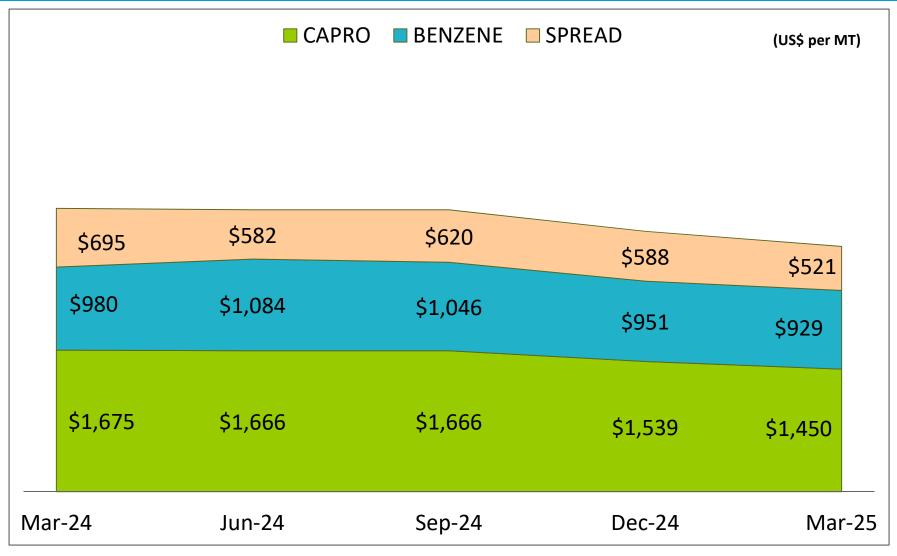


	FY 20	24-25	FY 2023-24		
Product	Production	Gross Sales	Production	Gross Sales	
	QtyMT	QtyMT	QtyMT	QtyMT	
MANUFACTURED PRODUCTS					
UREA	333960	331712	377410	383534	
A. S.	526295	521346	395235	402892	
A.P.S.	628940	637583	325980	327284	
N.P.K.	19430	19837	69600	69126	
DAP	137290	150548	261130	257859	
TOTAL FERTILIZERS	1645915	1661026	1429355	1440694	
CAPROLACTAM	82704	56515	84009	59684	
MELAMINE	42452	43103	43500	47448	
NYLON	37760	28828	27291	32545	
MEK OXIME	3501	3427	3222	3228	
MAJOR INDUSTRIAL PRODUCTS	166417	131874	158023	142905	

TOTAL SALES VOLUME - FERT	19.88 Lac MT	19.09 Lac MT
Consisting of:-		
Manufactured Fertilizers sold	16.61 lakh MT	14.41 lakh MT
Trading sales- P&K Fert	1.49 lakh MT	1.21 lakh MT
Urea	1.78 lakh MT	3.47 lakh MT

#### Capro-Benzene Spread

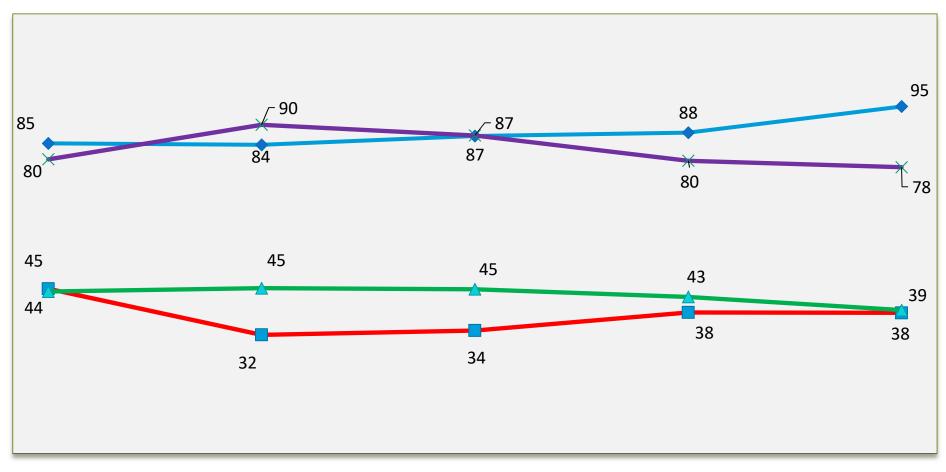




#### **Key Input Cost Movement**



→Imported P2o5 → Ammonia → Natural Gas → Benzene ('000 Rs/MT) ('000 Rs/MT) (Rs/SM3) ('000 Rs/MT)



Mar-24 Jun-24 Sep-24 Dec-24 Mar-25

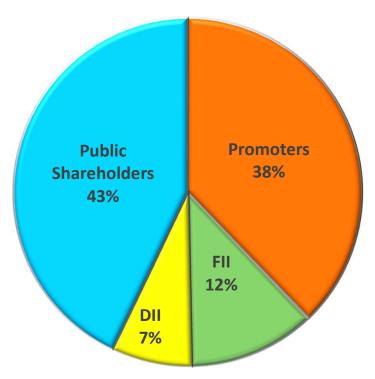
#### Areas of Concern during FY 2024-25



- ➤ Drastic reduction in P&K Subsidy rates YoY —AS by 28%, DAP by 17% and APS by 19%
- ➤ Capro-Benzene Spread continued to decline, from \$693 per MT in FY 23-24 to \$578 per MT in FY 24-25
- Lower sales of Nylon, Caprolactam and Melamine as well as lower sales realisation of Melamine

#### Share Holding Pattern as on 31.03.2025





Particulars	As	Change	
Particulars	31-12-24	31-03-25	
Promotors (GSIL)	37.84%	37.84%	0
Foreign Institutional/Portfolio Investment (FII/FPI)	11.81%	11.83%	0.02
Domestic Institutional Investment (DII) & Others	6.06%	7.47%	1.41
Indian Public & Non Institutional Investors	44.29%	42.86%	-1.43

Equity Share Capital consists of 39.84 Crores Shares @ Rs. 2 per share, Total Rs. 79.69 Crores. DII & Others includes Banks, Mutual Fund, Insurance companies etc.

### Expansion Plan on Track



Ongoing Projects	FY 25-26 Q1	FY 25-26 Q2	FY 26-27	FY 27-28
15 MW Solar Power Project at Charanka	15 MW(AC)			
Urea-II Revamping Project	Energy Reduction			
Sulphuric Acid (SA-V) Project	198 KTPA			
Participation in GIPCL'S 75 MW Solar Power Project	37.5 MW(AC)			
Phosphoric Acid (PA) and Sulphuric Acid(SA) Project at Sikka	198 KTPA PA & 594 KTPA SA			



## THANK YOU