

Gandhinagar, November 7, 2023

## Q2 Performance Highlights

<b>Rs 3017 Cr</b>	• Revenue from Operation	<b>Rs 307</b>	• Book Value
<b>Rs 410 Cr</b>	• EBIDTA	<b>Rs 7.14</b>	• Basic EPS
<b>Rs 285 Cr</b>	• PAT	<b>0 Times</b>	• Net Debt to Equity ratio

### HIGHLIGHTS:

- Highest Ever Q2 Revenue (Rs. 3017 Cr.) owing to record breaking fertilizer turnover (Rs. 2404 Cr.)

Particulars	Rs Crores					
	FY 23-24	FY 22-23	FY 23-24		FY 23-24	FY 22-23
	Q2		Q2	Q1	H1	
Operating Revenue	3,017	2,405	3,017	2,032	5,049	5,467
Total Revenue	3,212	2,478	3,212	2,080	5,292	5,569
Operating EBIDTA @	215	395	215	138	353	931
PBT	363	418	363	140	503	937
PAT	285	289	285	106	391	645
EPS (Rs/ Share, not annualised)	7.14	7.26	7.14	2.67	9.81	16.19





@ Excludes Other income. Other income = Total Revenue less Operating Revenue

In Q2 over Q2, the company registered a healthy topline growth of 25% owing to higher production of P&K fertilizers coupled with supplementation made through imports of DAP and Urea. Raw material prices softened across the board but so did subsidy rates. Operating margin (EBITDA/turnover) declined from 19 % to 14% due to lower subsidy rates, provision for wage revision for employees and squeezed Industrial Product spreads.

**Capex led Growth Plan:**

Ongoing Projects	FY 22-23	FY 23-24	FY 24-25	FY 25-26	FY 26-27
Ammonium Sulphate-IV Project	132K TPA				
HX Crystal Project	6.6K TPA				
15 MW Solar Power Project at Charanka	15 MW(AC)				
Urea-II Revamping Project	Energy Reduction				
Sulphuric Acid (SA-V) Project	198K TPA				
10 MW Electrolyser based Green Hydrogen Project	Phase-I				
Phosphoric Acid (PA) and Sulphuric Acid (SA) Project at Sikka	198K TPA PA & 594K TPA SA				



-  Melamine-IV Project (40K PTA)
-  Development of Polymer Complex including Phosphate Rich Organic Manure (PROM)
-  Development of Dahej Complex
-  Development of Fibre Unit

**Outlook:**

Imposition of export restrictions on fertilizers by other countries and geo-political disturbance in the middle east region could aggravate prices and availability of raw materials and fertilizers. NBS Subsidy rates are reduced from October 2023, however input prices have not reduced. Going forward, it seems that either input prices will reduce or subsidy rates may have to be increased to compensate for cost economies of P&K Fertilizers.



On the Industrial Products front, volatile international market conditions are likely to keep margins limited. Management will continue to optimize the Product Mix to mitigate this impact.

**About GSFC:**

*GSFC is a joint sector company promoted by Government of Gujarat. Incorporated in 1962, the company is producer of bulk and non bulk fertilizers and chemicals. Its product portfolio is a result of plant integration developed over a period of time. Most products are import substitutes and contribute to saving valuable foreign exchange. It pioneered the manufacturing of DAP complex fertilizer in India, is the sole producer of Melamine HX Sulphate Crystal and amongst the major producers of Caprolactam, Nylon 6 and Methanol in the country.*

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