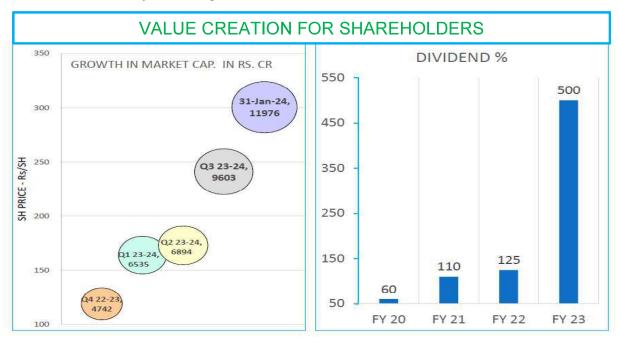




Gandhinagar, February 6, 2024

Gujarat State Fertilizers & Chemicals Limited (GSFC) is a Fortune India 500 company promoted by the Government of Gujarat in 1962 having an integrated Fertilizers and Industrial Products complex. The company has been consistently creating value for its shareholders.



The company announced its Q3 23-24 results today, highlights were as under.

Rs Crores FY 22-23 FY 23-24 FY 22-23 FY 23-24 **Particulars** Q3 Q2 Q3 9M Operating Revenue* 1,222 1,775 1,507 4,182 4,215 Subsidy Income 722 4,673 1,242 1,914 2,810 7,317 9,008 **Total Revenue** 2,024 3,212 3,439 Operating EBIDTA @ 104 215 458 1,275 345 **PBT** 363 1,247 138 310 641 PAT 112 285 408 503 1,053 2.82 7.14 10.23 12.63 26.42 EPS (Rs/Share, not annualised)

^{*} Excludes Subsidy Income and Other Income @ Excludes Other income.







Q3'23-24 was a challenging quarter for the company due to external headwinds in both Fertilizers and Industrial Products segments. In Q3 over Q3, the company registered sales de-growth of 43% and EBIDTA de-growth of 49%.

Fertilizer segment top-line and bottom-line were dampened by steep downwards revision in subsidy rates. Despite the challenges, the company achieved fertilizers sales volume of 15.47 Lakhs MT in April to December period of FY 23-24, a growth of 14% over corresponding period of previous year. On the Industrial products front, the company maintained its top-line by product mix optimization. Lower sales realization of major products and lower spread of Caprolactam and Benzene squeezed the bottom-line.

Capex led Growth:

The company's capex led growth plans remain on track. Commercial production commenced in Ammonium Sulphate-IV plant on 8th January, 2024 (Annual capacity of 132000 MT).

ONGOING PROJECTS	FY23-24	FY24-25	FY25-26	FY26-27
HX Crystal Project	6.6 KTPA			
15 MW Solar Power Project at Charanka	15 MW(AC)			
Urea-II Revamping Project	Energy Reduction			
Sulphuric Acid (SA-V) Project	198 KTPA			
10 MW Electrolyser based Green Hydrogen Project	Phase-I			
Phosphoric Acid (PA) and Sulphuric Acid(SA) Project at Sikka	198 KTPA PA & 594 KTPA SA			







Outlook:

In the fertilizer industry, the NBS Subsidy rates reduced drastically from October 2023, in comparison to global raw materials prices, straining cost economies of P&K Fertilizers. Increase in MRP of fertilizers in a short & medium term is unlikely and therefore it is affecting margins significantly. Despite extant challenges, the company has outlook of achieving a growth of 10 % in fertilizers sale volumes in FY '24.

The demand of our Industrial Products from various application sectors is likely to remain stable during next quarter. Accordingly, overall sales of our industrial products are expected to remain stable during Q4 23-24. Capro - Benzene spread may affect the margins of some products but the company will continue to optimize the Product Mix to mitigate this impact.

About GSFC:

GSFC is a joint sector company promoted by Government of Gujarat. Incorporated in 1962, the company is producer of bulk and non bulk fertilizers and chemicals. Its product portfolio is a result of plant integration developed over a period of time. Most products are import substitutes and contribute to saving valuable foreign exchange. It pioneered the manufacturing of DAP complex fertilizer in India, is the sole producer of Melamine HX Sulphate Crystal and amongst the major producers of Caprolactam, Nylon 6 and Methanol in the country.

Disclaimer:

The statements in outlook describing the company's objectives, expectations or projections, may be forward looking and it is not unlikely that the actual outcome may differ materially from that expressed, influenced by wide variety of factors affecting the business environment and the company's operations. The company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events.